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| **Employer Outreach Check-up** | Icon  Description automatically generated | Icon  Description automatically generated | Badge Question Mark outline |
| Does your organization hold roundtable discussions with business leaders about changes in industry? If not your organization, are you invited to attend? |  |  |  |
| Are inventories of the economic development and labor needs of the community conducted? If so, when was the last one done? |  |  |  |
| Does your organization have representation on any of the following? (Mark all that apply.)   * Industry associations * Workforce development boards * Economic development boards * Chambers of commerce   If yes, do you know how information related to employer needs is shared with partners? |  |  |  |
| Does your organization track the employment rate of your graduates/completers? If yes, do you know how that information is shared in your community? |  |  |  |
| Do you know which employers hire your students, graduates, or completers year after year? |  |  |  |
| Do you know which employers/organizations don’t hire your students, graduates, or completers? Do you know the reason(s) why they don’t hire? |  |  |  |
| Do you use a database or CRM to track employer engagement? |  |  |  |
| Do you know who in your community provides outreach to employers? |  |  |  |
| Do you know how information from employer outreach is gathered, shared, and used? |  |  |  |